



Peterson Farm Bros.



NEW FOR 2023! An expanded Innovation Experience focusing on labor-saving technologies

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Courtenay DeHoff

#glexpo

December 5-7, 2023 Grand Rapids, MI

Registration opens October 15. Early Bird registration ends November 15.

vww.glexpo.com

# **NEW THIS YEAR!**

Want to see the trade show redesign, check it out at <u>glexpo23.expofp.com</u>. You will see an extra wide main street and cross street. You will see an Innovation Aisle plus networking area. You will see more room for the Agritourism roundtables.

What's going to be on main street: new product area, apple variety showcase, onion trials, research posters, games, places to take a break for a few minutes.

# **CIDER CONTEST**

The cider contest will judge the best ciders produced by Michigan cider makers (only Michigan cider producers are eligible). Here are some important details for the contest:

- To enter, cider producers must submit two 1-gallon cider jugs at the Exhibitor Registration desk in the Grand Gallery concourse in DeVos Place on Tuesday, December 5, from 9:00 a.m. to 5:00 p.m., or on Wednesday, December 6, from 9:00 a.m. to noon. No entries will be accepted after noon on Wednesday.
- Cider samples must be thawed by 1:00 p.m. on Wednesday (this is the responsibility of each cider producer, not the contest coordinator).
- Cider contest judging will be on Wednesday afternoon. Judging will be held in one of the upper-level Grand Gallery meeting rooms and will be open for viewing starting at 1:30 p.m.
- The top five winners will be notified prior to the EXPO Banquet and will be provided two complimentary tickets to the EXPO Banquet.
- Winners will be announced at the EXPO Banquet on Wednesday evening. First place receives a plaque and a traveling trophy. Second and third places receive a plaque.
- Samples of the winning ciders will be available to taste in the Trade Show Hall at Apple Variety Showcase of DeVos Place on Thursday morning.
- 🛡 Entry forms are available in advance by contacting Derek Plotkowski, 586-337-5615, plotkow5@msu.edu.

# **THANK YOU SPONSORS!**

AgBiome Arlene Resource Management Atticus, LLC BASF Bayer Crop Science Carbon Robotics Experience GR FieldClock First Genesis Inc./Sunflower Great American Media Services Hectre HM Clause Kemin Crop Technologies Meister Media Worldwide Monte Package Company Pace International Ridge Automation Rockford Package Supply Syngenta Crop Protection Tiger-Sul Products TriEst Ag UPL NA INC Valent U.S.A. LLC Vestaron Wafler Nursery

As of September 1, 2023

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## REGISTRATION

#### Register online at www.glexpo.com

Registration fees cover admission to the trade show and all education sessions.

## FARM MARKET BUS TOUR



#### Monday, December 4, 2023

Ilt's time again for the annual Farm Market Bus Tour! This full day bus tour will be held the day before the Great Lakes Fruit, Vegetable & Farm Market EXPO. Participants will visit new markets in different areas of West Michigan. The tour is sponsored by

Fruit Growers News and Vegetable Growers News.

The Farm Market Bus Tour is a great opportunity to network with other farm marketers, while learning how some innovative farmers get their products onto the tables of consumers using creative and unique marketing strategies. There will be interactive discussions while traveling on the buses to share information, which will be moderated by Michigan State University Extension educators.

The cost of the tour is \$185 per person which includes lunch and snacks. If you register after November 15th, the cost is \$205 and subject to availability. Registration is limited. Register by using the form on the back cover or go online to register at GLEXPO.COM

Visit fruitgrowersnews.com/bustour or vegetablegrowersnews.com/bustour for more information on the tour, including descriptions of each of the host farms that will be visited. If you have any questions or need additional information on the tour email with Caroline Feehery at cfeehery@ greatamericanpublish.com. Don't miss out on the great opportunity to see and learn about new possibilities for your market.

## **2023 ONLINE EXPERIENCE**

The Expo this year will allow mobile users to see a fabulous floor plan of our trade show areas. The vendor booths will be easy to find along with vendor contact information. Visit https://glexpo23.expofp.com/ for trade show map.

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# **WORKSHOP AND TOUR**

Greenhouse Biological Control Essentials: Setting Yourself Up For Success

**Thursday, December 7, 2023** 9:00am – 4:00pm

Successful pest management is an essential component of growing high-quality crops in protected environments. We are pleased to offer a one-day workshop aimed at providing beginning and advanced practitioners with the knowledge they need to develop and refine a greenhouse biological control program. This workshop places special emphasis on controlling pests in spring floriculture crops and features three guest experts in biological control: Suzanne Wainwright-Evans (Buglady Consulting), Dr. Sarah Jandricic (Ontario Ministry of Agriculture), and Dr. Steven Arthurs (BIOBEE USA). Morning classroom sessions will cover best cultural practices and key pest ID as well as some tips on taking photographs for easier pest identification. After the classroom sessions and lunch (included), we'll travel to one of Michigan's premier perennial producers, Walters Gardens, for an afternoon of live demonstrations and discussion on essential cultural practices and application techniques. Afternoon topics include cutting dips, post-delivery handling and quality checks, crop scouting, and releasing beneficial organisms. Participants will be able to ask questions of our experts throughout the day, so don't miss out! Cost \$149. Contact Jeremy Jubenville, jubenvi3@msu.edu with any questions.

# **GLEXPO.COM**



# MICHIGAN APPLE GROWERS LUNCHEON

#### TUESDAY, DECEMBER 5, 11:30 AM - 1:30 PM

Ambassador Ballroom, Amway Grand Plaza Hotel

This annual event is being held on the first day of the EXPO again this year. This is a free luncheon program open to all Michigan apple growers. The luncheon is sponsored by the Michigan Apple Committee and a number of industry sponsors. A featured speaker will entertain and inform those attending. This year's program also features the crowning of the 2024 Michigan Apple Queen by the reigning Michigan Apple Queen, Sylvia Freeland. There will also be industry updates from the Michigan Apple Committee and USApple during the program.

# MIDWEST PICKLE ASSOCIATION AND PICKLE & PEPPER RESEARCH COMMITTEE FOR MSU

#### TUESDAY, DECEMBER 5, 11:00 AM - 4:00 PM

Gallery Overlook Room G-H (upper level), DeVos Place Convention Center

Members of the Midwest Pickle Association and the Pickle & Pepper Research Committee for MSU are invited to attend this special research reporting and business program. The program includes a working lunch; joint business meeting of both organizations; and cucumber research reporting by researchers from Michigan State University, University of Wisconsin, and USDA Agricultural Research Service.

# MICHIGAN STATE HORTICULTURAL SOCIETY ANNUAL MEETING

#### **TUESDAY, DECEMBER 5, 4:30 PM**

Grand Gallery Room C (lower level), DeVos Place Convention Center

The annual meeting of the Michigan State Horticultural Society (MSHS) will include director elections and reports on activities. All members are welcome.

## **TRADE SHOW RECEPTION**

#### TUESDAY 4:00 PM - 5:30 PM, WEDNESDAY 4:00 PM - 5:30 PM

Join us in the back of the Exhibit Hall Tuesday and Wednesday for a reception with the exhibitors. Cash Bar and Light Refreshments.

# **PRAYER BREAKFAST**

#### WEDNESDAY, DECEMBER 6, 7:00 AM

Imperial Ballroom, Amway Grand Plaza Hotel

#### Speaker: Phil Bubar

# Innovate Your Mind - What you do today impacts your tomorrow

Phil Bubar was the Lead Pastor of The Chapel in St Joseph for 27 years before retiring in May. He will be joining us at the 2023 Prayer Breakfast to share from Romans 12 and the book of Philippians. Just as our farms can be transformed by careful cultivation, so too can our minds be changed by what we think and study.

# MICHIGAN VEGETABLE COUNCIL ANNUAL MEETING

#### WEDNESDAY, DECEMBER 6, 4:30 PM - 5:30 PM

Valent Trade Show Stage, DeVos Place Convention Center

The annual meeting of the Michigan Vegetable Council (MVC) will include director elections and reports on activities. All members are welcome.

## **EXPO BANQUET**

#### WEDNESDAY, DECEMBER 6, 6:30 PM

Ambassador Ballroom, Amway Grand Plaza Hotel

The banquet will feature a serving of Michigan foods and wines. The program features recognition of people for outstanding service to our fruit and vegetable industries. This year's recipients of the Fruit and Vegetable Industry Scholarships and Jordan Tatter Scholarships will be recognized as well. And the winning entries in this year's Cider Contest will be announced.

Tickets are \$50. Advance purchase through registration is recommended. A limited number of tickets will be available at registration until noon on Wednesday.

## FRUIT AND VEGETABLE 40 UNDER 40 AWARDS

**TUESDAY, DECEMBER 5, 4:30 PM** Valent Trade Show Stage

Hosted by Great American Media Services

## **TRADE SHOW**

The EXPO's trade show is one of the largest shows for fruit and vegetable growers, greenhouse growers, and farm marketers in North America. Again this year, there will be an additional exhibit area featuring farm market vendors, other product vendors, and information booths, as well as an Agritourism area including live art work, a photo booth, and more! Trade show hours are 8:00 a.m. to 5:30 p.m. Tuesday and Wednesday, and 8:00 a.m. to 1:00 p.m. on Thursday. Be sure to plan enough time to see all the exhibits!

# AGRITOURISM ROUNDTABLE DISCUSSIONS

Farm Market Exhibit Hall

#### **Tuesday, December 5**

Local Zoning – 11:00am – 11:45am Employee Retention – 1:00pm – 1:45pm

#### Wednesday, December 6

Food and Beverage – 11:00am – 11:45am Emergency Prep – 1:00pm – 1:45pm

## **VALENT TRADE SHOW STAGE**

Attendees will want to make their way to the far side of the Exhibit Hall for the Valent Trade Show Stage. The Valent Trade Show Stage will host 45 minute sessions, where industry experts will be able to answer your questions.

#### Valent Trade Show Stage Agenda:

Trade Show Hall

#### **TUESDAY, DECEMBER 5**

9:00am – 9:45am AgBiome

Highlight new biological fungicide, Theia fungicide Brooke Bissinger, Theia Product Manager, Learn the benefits and effectiveness of Theia and why you should incorporate it into your spray rotation.

#### 10:00am - 10:45am

Chris Heck, Nutrien

Valent

# Smart Tree Fruit Thinning, featuring Accede® and all Valent PGR's

Come hear from the Valent team, industry experts and growers with first-hand experience with Accede® Plant Growth Regulator as well as discussions about other PGR's in tree fruit production.

#### 11:00am – 11:45am Carbon Robotics

#### Laserweeding: The Future of Weed Control

The Carbon Robotics LaserWeeder™ implement uses precision computer vision and sophisticated AI to kill weeds with millimeter accuracy. This session will explore how this technology works and how it is being applied by real-world growers to cut weed control costs by 80%, increase yields, and improve soil health. To date, the LaserWeeder has killed more than 2 billion weeds in 40 crops across the USA. If we can see it, we can shoot it - join us to learn how.

#### 12:00pm - 12:45pm

First Genesis Inc.

#### **Demystifying Plastic Packaging in the Produce Industry** Jonathan Lee (Head of Business Development)

Over the past 20 years, plastic waste has been a growing concern worldwide. We have seen trends come and go on the latest "green" trend, however, it rarely relies on industry data, but the loudest media narrative. Plastic has been villainized where we are banning that bring more positives than negatives compared to sub-par "greener" alternatives. First Genesis's R&D team has opted for HDPE polymer for its' tremendous versatility and recyclability and believe it can be a solution to reshape the narrative and promote a more sustainable future.

#### 1:00pm - 1:45pm

Tiger-Sul Products, LLC

#### Managing Sulphur Nutrition in Blueberry Production

#### Wesley Haun, Tiger-Sul Products, LLC

Sulphur nutritional requirements of blueberries and sources of sulphur. The functionality of those sources and application timing. Employing sulphur to obtain and maintain the lower soil pH levels to optimize blueberry production.

#### 2:00pm - 2:45pm

Kemin

# Kemin's new botanical oil-based biopesticides and novel plant growth technologies.

Michael Hull (Technical Services Manager) Learn about Kemin's new botanical oil-based biopesticides and novel plant growth technologies.

#### 4:30pm – 5:30pm 40 Under 40 Awards

Great American Media Services Fruit + Vegetable 40 Under 40 Awards will honor 40 outstanding individuals making their marks in the industry.

#### WEDNESDAY, DECEMBER 6

#### 10:00am-10:45am

Head Honchos, LLC Todd Miller (owner/ founder) H2-A information

**"What could possibly motivate someone to utilize the H2-A program?"** Question and Answer session from audience with grower panel.

#### 11:30am – 12:30pm Peterson Farm Bros

The program includes how Peterson Farm Bros got started making videos, where all they've taken them, the power of communicating through social media, and the lessons they've learned about advocating for agriculture online. They'll be performing several of their parody music videos throughout the presentation. Be sure to stick around for photos and autographs afterwards.

#### 1:00pm – 1:45pm

#### Hectre

#### Five Benefits Growers and Packers Are Gaining From Early Fruit Sizing Al

# Dwight Sheltrown (Regional Account Executive for East Coast North America)

Al is finding its way into the hands of growers and packers. How can we harness its power? In this presentation, Hectre, multi award-winners in the global AgTech Breakthrough Awards, will share real world case studies from growers and packers, on how early fruit sizing Al is making a difference to their businesses. From improved labor efficiencies, to reductions in packhouse downtime, join the session and gain insights from industry.

#### 2:00pm - 2:45pm

Head Honchos, LLC Todd Miller (owner/ founder) H2-A information Workforce Warehouse – A new and more efficient way to EXPLORE, ENGAGE, & EMPLOY seasonal farm workers.

#### 4:30pm – 5:30pm Michigan Vegetable Council Annual Meeting

# TRADESHOW INNOVATION NETWORKING AREA

Roundtable Discussions (Will begin on the hour, Times TBD)

- How do we determine the payback of tech investments
   on the farm
- Farm level production data(input\output)
- Smart spraying
- Variable-rate fertilizers
- Camera-guided cultivators
- Autonomous cultivators
- Latest Tech in Indoor Infrastructure
- · Financing ideas for new technology
- Tech in the Farm Market

# TRADESHOW INNOVATION NETWORKING AREA – EVENTS

#### Wednesday, December 6

#### 4:00pm – 5:30pm

#### Meet the Buyers (Returns for 2023, Note the NEW Location)

Connecting with new buyers and markets for fruit and vegetable growers is made easier through the Meet the Buyers reception at the Great Lakes Expo. Food and drinks available.

Thursday, December 7

#### 9:00am – 2:00pm

#### Ag Tech Symposium

Attention Growers and industry members! This session will feature a series of facilitated roundtable discussions to identify important innovation opportunities in the specialty agriculture industry and highlight recent technological successes. Nick Rocca (Head of Autonomy at Field-in out of Fresno, CA) will talk on where he sees Ag Tech heading. The group is then invited to lunch and networking at The Bridge an incubator facility of the MSU Research Foundation (MSU-RF). (immediately across the street from Devos \walkable) Expo participants will then expand upon Ag Tech themes and opportunities they have identified during the Expo event.

# **EDUCATION PROGRAM**

The following pages give you a glimpse into the extensive educational sessions available at the Great Lakes Expo.

#### **Certification Credit**

Many of the education sessions will offer credits for Michigan and Ohio Private and Commercial Pesticide Applicators and Certified Crop Advisors. Those interested in credits will fill out an online survey at the end of each session providing credits. The survey will be filled out using a personal mobile device. Thursday, December 7 MI RUP Review and Testing will take place at the EXPO.

# **NEW THIS YEAR**

A limited number of scholarships are available. The scholarship will cover the cost of registration to the EXPO. Apply as soon as possible, the deadline is November 1. The window to apply is short. In case we can not fulfill all requests, the early bird registration pricing will still be available. Each applicant must fill out a short online application. Maximum 2 allowed per business/household. If participating online is a problem, find someone to help fill one out online, or call the Expo number for help. https:// glexpo.com/programming-2023/

# **PETERSON FARM BROS**

The Peterson Farm Bros consist of three brothers: Greg, Nathan and Kendal. Their YouTube channel entertains and educates farmers across the country — sharing what agriculture is, does and what it looks like.





#### **Farm Marketing**

#### Tuesday 9:00am - 11:00am

Sharing Your Agriculture Story

Tuesday 2:00pm - 4:00pm

Farm Market 2 Social Media

Tuesday 5:30pm - 7:00pm

Farm Market Roundtable

Wednesday 9:00am - 11:00am

Farm Market 3 - Community Connections to Build Business

#### Wednesday 2:00pm - 4:00pm Farm Market 4

#### Thursday 9:00am - 11:00am

Farm Market Workshop 1 -Improving Customer And Employee Experience At The Farm Through Cultural Competence

Farm Market Workshop 2 -Organizational Development and Team Building

Farm Market Workshop 3 - Making Food On The Farm

#### Fruit

#### Tuesday 9:00am - 11:00am

Berries

Grape 1

Sweet Cider

Tuesday 2:00pm - 4:00pm

Apple 1

Grape 2

#### Wednesday 9:00am - 11:00am

Blueberry 1

Cherries

Peach/Plum

#### Wednesday 2:00pm - 4:00pm

Apple 2 Blueberry 2 Cider Judging

#### Thursday 9:00am - 11:00am

A Whole-System Approach to Sustainable Fruit Production Hard Cider

#### General

#### Tuesday 9:00am - 11:00am

Adoption in the Ag Tech Space Grants and Other Government Programming Lavender 1

#### Tuesday 9:00am - 12:00pm

Beginning Farmer Meet and Greet with Trade Show Tour

# **SCHEDULE AT A GLANCE**

#### Tuesday 12:00pm - 1:00pm

Autism Spectrum Individuals - An Untapped Potential Employee Pool

## Tuesday 1:00pm - 4:00pm

Intro to Organic Practices

### Tuesday 2:00pm - 4:00pm

Enterprise Budgets for Beginning Farmers

Lavender 2

**On-Farm Produce Safety** 

#### Wednesday 9:00am - 11:00am

Labor 1 - Ag Labor Policy

Emerging Technologies 1 - Digital Tools to Improve Efficiency and Decision-Making

#### **IPM Investigator Training**

#### Wednesday 9:00am - 12:00pm

**Beginning Farmer 2** 

#### Wednesday 12:00pm - 1:00pm

Michigan Agriculture Environmental Assurance Program (MAEAP) - More than Just a Sign

#### Wednesday 2:00pm - 4:00pm

21st Century Tools and Tactics for Specialty Crop IPM

Emerging Technologies 2 - Improving Food System Sustainability Through Automation, Imaging and Biorefining Technologies

Labor 2 - Forming and Caring for Effective Farm Worker Teams Irrigation

Soil Health and Cover Cropping

#### Thursday 9:00am - 11:00am

Agrivoltaics: Growing Crops Under And Around Solar Arrays Biocontrol and Biopesticides

Farm Succession

Ag Tech Symposium - Technology Opportunities Discussion Session

## Thursday 10:30am - 12:00pm

Organic and Small-Scale Marketing

#### Greenhouse

#### Tuesday 9:00am - 10:00am

Greenhouse Lighting During Propagation Plants Are Experiential Goods - Ways To Increase Customer

Engagement And Boost Sales Tuesday 10:00am - 11:00am Best-Performing Plants In The 2023

# Michigan Garden Plant Tour

Sowing Your Success: Solutions For Seed

GREAT LAKES EXPO • DECEMBER 5-7, 2023 • REGISTER NOW AT GLEXPO.COM 7

#### Tuesday 2:00pm - 3:00pm

Greenhouse Disease Management Update

Leveraging Native Plants To Boost Sales

#### Tuesday 3:00pm - 4:00pm

Achieving Plant Growth Management I – Success With PGRs

Greenhouse Events That Work: A Grower Panel

#### Wednesday 9:00am - 11:00am

**Specialty Cut Flowers 1** 

#### Wednesday 9:00am - 10:00am

A Systems Approach To Greenhouse Biological Control

From Selection To Success: Optimizing Production With The Right Fertilizer

#### Wednesday 10:00am - 11:00am

A Deeper Discussion on Beneficials Tips For Growing Foliage Plants In The North

#### Wednesday 2:00pm - 4:00pm

Specialty Cut Flowers 2 Latest And Greatest: MSU Floriculture Research Update

#### Wednesday 2:00pm - 3:00pm

Achieving Plant Growth Management II – Non-Chemical Growth Control

What's In Your Water And How To Get The Bad Stuff Out

#### Thursday 9:00am – 4:00pm

Greenhouse Biological Control Essentials: Setting Yourself up for Success

#### Vegetable

Tuesday 9:00am - 11:00am Asparagus Brassicas

Pickles and Vine Crops

Tuesday 2:00pm - 4:00pm

Root Vegetables Sweet Corn

Wednesday 9:00am - 11:00am

Large Scale Organics Onion

Tomato, Pepper, Eggplant

Wednesday 2:00pm - 4:00pm

Celery Potato

Thursday 9:00am - 10:30am Organic Vegetable Production

# **FARM MARKET**

## Tuesday

#### 9:00am - 11:00am

Farm Market Keynote- Sharing Your Agricultural Story

Courtenay DeHoff - Fancy Lady Cowgirl

#### 2:00pm - 4:00pm

Farm Market 2 Marketing/Social media

Courtenay DeHoff - Fancy Lady Cowgirl

#### 5:30pm - 7:00pm

Farm Market Roundtable

## Wednesday

#### 9:00am - 11:00am

Farm Market 3 - Community Connections to Build Business

Community, Culture And Cuisine: Lessons From Rural Tourism In France

Dr. Wynne Wright - Michigan State University

#### **Community Engagement Panel**

Regina Hamlett - Hamlett Lavender Farm Kim Overhiser - A.W. Overhiser Orchards Allan Robinette - Robinette's Apple Haus & Winery

#### 2:00pm - 4:00pm

Farm Market 4

Navigating Insurance and Liability For Your Agritourism Farm Alex Erickson - Farm Bureau Insurance

Behind The Scenes of the Peterson Farm Bros Gregory Peterson - Peterson Farm Bros

# Thursday

#### 9:00am - 11:00am

Farm Market Workshop 1 - Improving Customer And Employee Experience At The Farm Through Cultural Competence

Agriculture In The Community In Detroit: Urban Farming At The Detroit Partnership For Learning And Innovation And Experiences At Eastern Market Naim Edwards - Michigan State University Extension Stathis Pauls - Michigan State University Extension

#### A Cross-Cultural Approach To Working With Foreign Labor On Farms In Michigan

Ginger Vallejo - Michigan Department of Labor and Economic Opportunity Kevin Benson - Michigan Department of Labor and Economic Opportunity Experiences In Cultural Competence At Piggott's Farm Market & Bakery

George McManus - Piggott's Farm Market and Bakery

#### 9:00am - 11:00am

Farm Market Workshop 2 - Organizational Development and Team Building

Teamwork - The Secret Ingredient Is Overcoming Fear Lee West - Lee West Consulting

#### 9:00am - 11:00am

Farm Market Workshop 3 - Making Food on the Farm

Farm To Fork: Increasing Access To Nutritious Food Vicki Zilke - Zilke Vegetable Farm

Pizza Farming And Other Value Added Adventures At New City Farm Lance Kraai - New City Neighbors

Great Expectations In Pies Steve Bogash - ProFarm



# FRUIT

## Tuesday

#### 9:00am - 11:00am

#### **Berries**

Calcium Application In Raspberries Lisa DeVetter - Washington State University

Chemical Management Strategies For The Most Common Strawberry And Raspberry Diseases In Michigan

Timothy Miles - Michigan State University

Biological Control Of Cranberry Lepidopteran Pests With Trichogramma Egg Parasitoids

Didier Labarre - Quebec Cranberry Growers Association

Stop Busting My Berries! SWD Management In Raspberries

Heather Leach - Michigan State University

#### 9:00am - 11:00am

#### Grape 1

Protecting Berries Against Insect Pests, From Bloom To Harvest

Rufus Isaacs - Michigan State University

Disease Management Strategies For Grape Production In Michigan: Current Challenges And Best Practices

Timothy Miles - Michigan State University

Elevating Sustainability In Grape Cultivation: Integrating Biochar For Enhanced Agroecological Practices

Brook Wilke - Kellogg Biological Station Michael Person - Kellogg Biological Station

#### 9:00am - 11:00am

#### Sweet Cider

MDARD Cider Mill Inspection Report 2023 Kevin Halfmann – Michigan Department of Agriculture and Rural Development

Food Safety Principles In Cider And Novel Juice Processing Technology

Randy Worobo - Cornell University

Growing And Using Red Fleshed Apples For Sweet Cider

Steve Vannocker - Michigan State University

Added Value Sweet Ciders At J&H Fleming Farms: Red-Fleshed And Antique Apples Jason Fleming - J&H Fleming Farms

#### 2:00pm - 4:00pm

#### Apple 1

From The Ground Up: Root Fundamentals For Water And Nutrient Uptake

David Eissenstat - Pennsylvania State University

Understanding Tree Water Relations And Irrigation Scheduling

Alan Lakso - Cornell University

Irrigating Your Orchard With Irrigation Scheduling Tools Younsuk Dong - Michigan State University

#### Panel Discussion

#### 2:00pm - 4:00pm

#### Grape 2

Influence Of Canopy Architecture And Fruit Microclimate On Flavonoid Accumulation And Antioxidant Capacity In Merlot (Vitis Vinifera L.) Berry Components

Paolo Sabbatini - MSU Department of Horticulture

Advancing The Clean Plant Program For Enhanced Grapevine Seedling Standards Tefera Mekuria - Wonderful laboratories

Shielding Our Vineyards: Strategies For Frost Protection Cain Hickey - Penn State University

## Wednesday

#### 9:00am - 11:00am

#### **Blueberry 1**

Biological Control Of Key Blueberry Insect Pests With Egg-Parasitoids And Entomopathogenic Nematodes Carlos Garcia-Salazar - Michigan State University

Biology And Management Of Secondary Insect Pests Of Blueberries In Southeastern USA Ashfaq Sial - University of Georgia

Growing Blueberries In High Tunnels: Challenges And Opportunities

Mike DeGrandchamp - DeGrandchamp Farms

Enviroweather Project Updates Keith Mason - Michigan State University

#### 9:00am - 11:00am

#### Cherries

SWD Biological Control With Parasitoids In Michigan: Current And Future Prospects

Julianna Wilson - Michigan State University

Effects Of Netting On Bird Damage And Fruit Quality In Sweet Cherries

Catherine Lindell - Michigan State University

Tart Cherry Economics Discussion Curtis Rowley - Cherry Industry Administrative Board

High Density Sweet Cherries: Grower Panel Mark Schiller - King Orchards

Justin Finkler - Riveridge Produce Marketing, Inc. Isaiah Wunsch - Third Coast Fruits/Wunsch Farms

# FRUIT

#### 9:00am - 11:00am

Peach/Plum

Alternatives To Chlorpyrifos For Control Of Borers And Other Stone Fruit Pests

John Wise - Michigan State University

Current Fungicides For Brown Rot Management George Sundin - Michigan State University

Prolonging the Use Of Single-Site Fungicides For The Management Of Stone Fruit Diseases Sara Villani - North Carolina State University

#### 2:00pm - 4:00pm

#### Apple 2

Apple Disease Management Update For 2024: What Odd Weather Patterns In 2023 Are Reminding Us About Pathogens And Diseases

George Sundin - Michigan State University

What's Bugging Apples: San Jose Scale, Borers, Codling Moth And More

Julianna Wilson - Michigan State University

Identification And Management Of Summer Diseases Sara Villani - North Carolina State University

Rainfastness Of Fungicides For Disease Control In Apples

Dalton Miller - Michigan State University

#### 2:00pm - 4:00pm

#### **Blueberry 2**

Organic Nitrogen Sources In Blueberries Lisa Wasko DeVetter - Washington State University

Blueberry Flavor And Harvest Management Josh Vander Weide - Michigan State University

Protecting Blueberry Yields By Ensuring Reliable Pollination

Lauren Goldstein - Michigan State University Blueberry Irrigation

Cheyenne Sloan - Michigan State University Extension

#### 2:00pm - 4:00pm

#### **Cider Judging**

Derek Plotkowski - Michigan State University Extension

# Thursday

#### 9:00am - 11:00am

A Whole-System Approach to Sustainable Fruit Production

Root-Microbe Interactions In Grape And Spatial Variation Of The Microbiome David Eissenstat - Pennsylvania State University

Biocontrol Fundamentals And How To Use Them Effectively

Jackie Perkins – Michigan State University

Using Models To Drive Decision-Making In Perennial Systems

Daniel Uyeh - Michigan State University

Panel Discussion Mix of presenters, and industry partners

#### 9:00am - 11:00am

#### Hard Cider

Microbiological, Sanitation, And Processing Recommendations To Improve Hard Cider Quality Randy Worobo - Cornell University

Making The Most Of Your MCA Membership Paula Englin - Michigan Cider Association

Find The Balance Between Distribution And On-Premise Sales

Dede Beck - Uncle John's Cider Mill

Michigan Cider Association's Specialty Block Grant Update

Paula Englin - Michigan Cider Association

# **GENERAL INTEREST**

## **Tuesday**

#### 9:00am - 11:00am

Adoption in the Ag Tech Space

#### Adoption Of Cultivators

Sam Oschwald Tilton - Sam Oschwald Tilton

The following companies will talk about the adoption of their latest technology:

Sun Sugar Farms (produce container folding robot)

Carbon Robotics (laser weeder)

FloraPulse (water sensors)

Farm-ng (Amiga all-electric micro-tractor)

Aoption Of A Direct In-Plant Water Measurement Device For Precise Irrigation Management Alan Lakso - Cornell University

#### 9:00am - 11:00am

**Grants and Other Government Programming** 

**MDARD Grants** 

Amy Bearss – Michigan Department of Agriculture and Rural Development

Agricultural Preservation And Its Financial Benefits Matthew Channing - Kent County

**USDA-NRCS and FSA Programs** 

#### 9:00am - 11:00am

Lavender 1

The Lavender Life Cycle Joanne Voelcker - Mt Airy Lavender

#### 9:00am - 12:00pm

Beginning Farmer Meet and Greet With Trade Show Tour

Meet Service Providers And Chat With Them

Meet And Greet Fellow Beginning Farmers And Others

Tour Of Trade Show With A Focus On What Can Be Useful To A Beginning Farmer

#### 12:00pm - 1:00pm

Autism Spectrum Individuals - An Untapped Potential Employee Pool

Carolynne VanderVeen - Easterseals MORC

#### 1:00pm - 4:00pm

**Intro to Organic Practices** 

Not So Scary- Organic Certification And Inspection Dan Rossman - Rossman Farms

Becoming Your Own Plant Detective-How To Identify The Critters

Steve Bogash – ProFarm

Go Green Go White, Lets Get The Cover Crop Right! Ajay Nair - Iowa State University

Farmer Discussion-Bring Your Questions And Sharings

#### 2:00pm - 4:00pm

**Enterprise Budgets for Beginning Farmers** 

Enterprise Budgets For Beginning Farmers Steve Whittington - Michigan State University Extension

Jon LaPorte - Michigan State University Extension

#### 2:00pm - 4:00pm

**On-Farm Produce Safety** 

The Finer Points Of Cleaning And Sanitizing Dave Gambrall - Remco Products

Listeria In Cold Storage: Where Is It And How Can We Get Rid Of It?

Teresa Bergholtz - Michigan State University

Unique Risks of Hydroponic and Indoor Agriculture Joe Smith - Michigan Department of Agriculture and Rural Development

Estimating Risk of Contamination By Irrigation Water For Use On Produce Fields Phil Tocco - Michigan State University

#### 2:00pm - 4:00pm

#### Lavender 2

Growing Your Lavender Farm Into A Business Jonathan LaPorte - Michigan State University Extension

Pathways For Converting Lavender Into Income Bill Mansfield - Lavender Hill Farm Tricia Wilson - Dollie's Farm Trish Dennis - Indigo Lavender Farms

Group Break Outs To Discuss, Distillation, Agritourism And/Or Retail Farm Store Kim Benz - Onederings Lavender Farm

## Wednesday

#### 9:00am - 11:00am

Labor 1 - Ag Labor Policy

Ag Labor Market And Policy Overview Margaret Jodlowski - Ohio State University Zach Rutledge - Michigan State University

H-2A Visa Program Brian Pasternak - US Department of Labor Sarah Black - Great Lakes Ag Labor Services

Labor Policy And Foreign Program Panel Michael Lalich - Low Country Labor Company Bradley Lapchak - US Department of Labor

# **GENERAL INTEREST**

#### 9:00am - 11:00am

Emerging Technologies 1 - Digital Tools to Improve Efficiency and Decision-Making

Introducing The GLExpo Emerging Technology Series -The Next Era Of Agtech Innovation

Joe Affholter - Michigan State University Technologies

Julia Miller - Michigan State University Technologies

Emerging Tools For Field-Based Moisture Sensing And Irrigation Decision-Making

Younsuk Dong - Michigan State University

Retrofitting Solar Microinverter To Irrigation Pump For Improving Water And Energy Use Efficiency Woongkul Lee - Michigan State University

Emerging Spray Application Tools for Improved Tree/Bush Fruit Production: SSCDS and Cooperative Development of the Z-system

Mark Ledebuhr - Application Insight LLC

SustainableAg.msu.edu: A Digital Tool for Helping Growers

Karen Chou - Institute for Integrative Toxicology (MSU)

Development of High-Density Environmental Monitoring and Precision Irrigation Tools for Vineyard and Orchard Applications

Mark Burns - University of Michigan

David Block - University of California - Davis

#### 9:00am - 11:00am

**IPM Investigator Training** 

Becoming An IPM Investigator Erin Lizotte - Michigan State University Extension

Forensic Tools For Solving Ipm Mysteries Laura Miles - Michigan State University

Preserving The Evidence: Tips And Tricks To Avoid Sampling Pitfalls Erin Hill - Michigan State University

IPM Mystery Case Studies Jan Byrne - Michigan State University

#### 9:00am - 12:00pm

#### **Beginning Farmer 2**

Finding The Land Katie Brandt - Michigan State University

Assessing Your Soil Now And Later Christine Curell - Michigan State University Extension

Farm Recordkeeping A To Z Florencia Colella - Michigan State University Extension

Produce Safety-How It Can Impact Your Farm Business

Mariel Borgman - Michigan State University Extension

#### 12:00pm - 1:00pm

Michigan Agriculture Environmental Assurance Program (MAEAP) - More than Just a Sign

#### 2:00pm - 4:00pm

**21st Century Tools and Tactics for Specialty Crop IPM** 

Biopesticides In 21St Century Fruit Crop IPM John Wise - Michigan State University

Biorational Materials And Programs For Apple Bitter Rot And Fire Blight Of Apple And Pear Srdjan Acimovic - Virginia Tech University

Advancements In The Use Of Beneficial Nematodes To Control Borers In Orchard Crops David Shapiro-Ilan - USDA-ARS, SEA

Fire Blight Disease Management Through Manipulating Plant Defense Responses George Sundin - Michigan State University

#### 2:00pm - 4:00pm

Emerging Technologies 2 - Improving Food System Sustainability Through Automation, Imaging and Biorefining Technologies

Digital Systems To Enhance The Sustainability Of Agriculture And Food Systems Bruno Basso - Michigan State University

Development Of A Multi-Arm Robotic Apple Harvesting System Zhaojian Li - Michigan State University, Mechanical Engineering

Electronic Skin For Safe Robotic Harvesting And Handling Of Fruits And Vegetables Xiaobo Tan - Michigan State University

An End-To-End Biorefinery Platform To Valorize Food Process Wastes: The Case Of Cherry Pits Bahar Aliakbarian - The Axia Institute and MSU Biosystems & Agricultural Engineering

Supporting Ag Tech Innovation – How to connect with MSU

Julia Miller - Michigan State University Technologies

Tom Herlache - Michigan State University Technologies

# **GENERAL INTEREST**

#### 2:00pm - 4:00pm

Labor 2 - Forming and Caring for Effective Farm Worker Teams

Organizational Development Tips From The Vegetable Field

Lee West - RD4AG

Creating And Managing An Effective Farm Team Alexandra Hill - University of California, Berkeley

Forming And Caring For Diverse And Effective Farm Worker Teams Panel

Ellen Baron - Correctional Education and Workforce Development Center

Mary Taylor - Correctional Education and Workforce Development Center

Kara Moberg - Farmworker Legal Services

Karrie Brown - West Michigan Works!

Remington Rice- Michigan State University

Lauren Kennedy - Michigan State University

Tanner Derror - Michigan State University

Misty Oebel - Michigan State University

#### 2:00pm - 4:00pm

#### Irrigation

Water Policy: Current Trends And Considerations For The Great Lakes And Beyond Molly Sears - Michigan State University

Water Source Is The Heart Of The Irrigation System Lyndon Kelley - Michigan State University

Importance Of Evaluating Irrigation System Uniformity Younsuk Dong - Michigan State University

Principles Of Filtration In Irrigation Aviv Vered - Amiad Water System

#### 2:00pm - 4:00pm

Soil Health and Cover Cropping

Soil Health And Cover Crop Mixture Performance On Michigan Farms

Jennifer Blesh - University of Michigan

20 Years Of Cover Crop Research In Vegetables Gordon Johnson - University of Delaware

On-Farm Soil Health Assessment And Economics Of Cover Crops

Elizabeth Rieke - Soil Health Institute

Manure Management And Soil Health Melissa Wilson - University of Minnesota

# Thursday

#### 9:00am - 11:00am

Agrivoltaics: Growing Crops Under And Around Solar Arrays

Utilizing Land For More Than Harvesting Solar Energy Charles Gould - Michigan State University Extension

Grower Experience: Specialty Crop Production Under And Around Solar Arrays

Joe Czajkowski - Lakeside Organic of Hadley LLC and Joe Czajkowski Farm LLC

Jake Marley - Hyperion Systems, LLC

On-Farm Power Production And Use Increases Farm Profitability

Jon LaPorte - Michigan State University Extension

Funding Your On-Farm Solar Project Rick VanderBeek - U.S. Department of Agriculture Rural Development

#### 9:00am - 11:00am

**Biocontrol** and **Biopesticides** 

Trends, Strategies And A Look At The Future In Biopesticides

Steve West - RD4AG

Case Studies Of Successful Biocontrol Pete Miller - Koppert

#### 9:00am - 11:00am

#### Farm Succession

#### Succession Planning 201: Trusts, Business Structures, And Other Transfer Methods

Corey Clark - Michigan State University Extension Chris Bardenhagen - Michigan State University Extension Bruce Klamer - V & W Farms

Oliver Scott - V & W Farms

#### 9:00am-2:00pm

Ag Tech Symposium - Technology Opportunities Discussion Session - See Page6 for more details

#### 10:30am - 12:00pm

Organic and Small-Scale Marketing

U-Pick Marketing For Community Connections Kim Beyer - Slow Farm

#### Funding Community Connections For Farm Non-Profits

Julius Buzzard - Growing Hope Egypt Krohn - Allen Neighborhood Center

# GREENHOUSE

# **Tuesday**

#### 9:00am - 10:00am

Greenhouse Lighting During Propagation Erik Runkle - Michigan State University Extension Roberto Lopez - Michigan State University Extension

#### 9:00am - 10:00am

Plants Are Experiential Goods - Ways To Increase Customer Engagement And Boost Sales Alicia Rihn - University of Tennessee

#### 10:00am - 11:00am

# Best-Performing Plants In The 2023 Michigan Garden Plant Tour

Andrew Jager - Walters Gardens Brian Weesies - Mast Young Plants Craig Stevens - DGI Propagators

#### 10:00am - 11:00am

Sowing Your Success: Solutions For Seed Dylan Sedmak - Pan American Seed

#### 2:00pm - 3:00pm

Greenhouse Disease Management Update

Mary Hausbeck - Michigan State University

#### 2:00pm - 3:00pm

Leveraging Native Plants To Boost Sales Alicia Rihn - University of Tennessee

#### 3:00pm - 4:00pm

Achieving Plant Growth Management I – Success With PGRs

Jamie Gibson - Syngenta Flowers

#### 3:00pm - 4:00pm

**Greenhouse Events That Work: A Grower Panel** 

## Wednesday

#### 9:00am - 11:00am

**Specialty Cut Flowers 1** 

Producing High-Quality Anemone And Ranunculus In Michigan

Lindsay Daschner - Forget Me Not Farms

#### Recruiting And Retaining Workers From Select Sources Of The Local Labor Market

Lindsay Daschner - Forget Me Not Farms Nikki Deming - Kalamazoo Specialty Plants

#### 9:00am - 10:00am

A Systems Approach To Greenhouse Biological Control

> Sarah Jandricic - Ontario Ministry of Agriculture, Food, and Rural Affairs

#### 9:00am - 10:00am

From Selection To Success: Optimizing Production With The Right Fertilizer

> Jaden Gimondo - Michigan State University Extension

#### 10:00am - 11:00am

#### A Deeper Discussion On Beneficials

Suzanne Wainwright-Evans - Buglady Consulting

#### 10:00am - 11:00am

#### **Tips For Growing Foliage Plants In The North**

Roberto Lopez - Michigan State University Extension Jonah Brown - Danziger

#### 2:00pm - 4:00pm

#### **Specialty Cut Flowers 2**

#### Weed Management Recommendations For Specialty Cut Flower Production

Debalina Saha - Michigan State University Manjot Sidhu - Michigan State University

The Ins And Outs Of Cooperatives And Collectives Bill Knudson - Michigan State University Alex Cacciari - Michigan Flower Growers Cooperative Josephine Brown - Michigan Flower Barn Kelly Lewis - West Michigan Flower Market Collective, Creekside Growers

#### 2:00pm - 4:00pm

#### Latest And Greatest: Michigan State University Floriculture Research Update

Roberto Lopez - Michigan State University Extension Zachariah Rutledge - Michigan State University Heidi Lindberg - Michigan State University Extension

#### 2:00pm - 3:00pm

#### Achieving Plant Growth Management II – Non-Chemical Growth Control

Jamie Gibson - Syngenta Flowers

#### 3:00pm - 4:00pm

#### What's In Your Water And How To Get The Bad Stuff Out

Tom Fernandez - Michigan State University

# GREENHOUSE

# Thursday

#### 9:00am - 4:00pm

Workshop and Tour, Greenhouse Biological Control Essentials: Setting Yourself Up For Success - see page 3 for more details

> Suzanne Wainwright-Evans - Buglady Consulting Sarah Jandricic - Ontario Ministry of Agriculture Steven Arthurs - Biobee USA

# CULTIVATE MICHIGAN MEET THE BUYERS EVENT

Wednesday December 6th 4:00-5:30pm

Location: Trade Show Networking Area

Bringing back the Meet the Buyers event for 2023 GL Expo. This event is an opportunity for Expo attendees to connect with buyers from the Great Lakes Region, including institutional food service buyers, to network, build relationships and better understand which products these buyers seek. The event will also include a resource area where attendees can learn more about current and new opportunities through USDA and state funded programs that will support farmers in growing their businesses, selling products locally, and/or connecting with new customers.

> Michigan Farm to Institution Network Michigan Food and Farming Systems Michigan Department of Education

# A TRIFECTA FOR SUCCESS FROM TAKII



### **Hyrid Onion Traverse**

- Widely adaptable, suitable for fresh and long-term storage markets
- Hard bulbs with attractive skin
- Potential to produce Jumbo bulbs
- High resistance to Pink root and Fusarium

#### **Hybrid Onion Rubillion**

- Medium-early maturity
- Hard bulbs have dark red skin and good internal color
- Ideal for long-term storage markets
- Transplant or direct seeding



## Hyrid Onion Ridgline

- Medium-early maturity
- Hard bulbs with attractive skin
- Potential to produce Jumbo bulbs
- Adapts well for transplant or direct seeding



Creating Tomorrow Today

# VEGETABLE

## Tuesday

#### 9:00am - 11:00am

#### Asparagus

Managing Asparagus Beetle During And After Harvest Laura Marmolejo - Michigan State University Zsofia Szendrei - Michigan State University

Irrigation And Calcium Effects On Asparagus Yield And Quality

Zack Hayden - Michigan State University

Purple Spot Control In Asparagus John Spafford - Michigan State University Mary Hausbeck - Michigan State University

Progress Towards On-Demand Asparagus Disease Weather

Younsuk Dong - Michigan State University Ben Werling - Michigan State University

#### 9:00am - 11:00am

#### Brassicas

Developing Novel Biologically-Based Management Strategies For The Diamondback Moth In Brassica Crops

Tom Bilbo - Clemson University

Ctrl-Alt-Delete: A Comprehensive Management Tool Kit For Alternaria In Broccoli

Bhabesh Dutta - University of Georgia

Fighting A Formidable Foe: Options For Managing Flea Beetle In Greens

Ashley Leach - Ohio State University

Striving To Eliminate Hand Weeding With Strategic Herbicide Use In Cabbage Christy Hoepting - Cornell Cooperative Extension

#### 9:00am - 11:00am

#### **Pickles and Vine Crops**

Trade-Offs And Winning Scenarios: IPM In Cucurbit Production

Ashley Leach - The Ohio State University

Factors Affecting Fruit Set In Vine Crops Gordon Johnson - University of Delaware

Cucurbit Weed Research And Herbicide Updates Stephen Meyers - Purdue University

Disease Update Mary Hausbeck - Michigan State University

#### 2:00pm - 4:00pm

#### **Root Vegetables**

The Wisconsin Experience Controlling Weeds In Carrots Without Linuron Jed Colqhoun - University of Wisconsin

Root Rots In Root Crops And Rotational Cover Crops Ethan Tippett - Michigan State University Mary Hausbeck - Michigan State University The Legion Of Root Lesion Nematodes In Carrots Marisol Quintanilla-Tornel - Michigan State University Elisabeth Darling - Michigan State University

#### What We've Learned About Cabbage Maggot After Two Years Without Lorsban

Ben Werling - Michigan State University Zsofia Szendrei - Michigan State University

#### 2:00pm - 4:00pm

#### **Sweet Corn**

Sweet Corn Herbicides - Research And Updates Stephen Meyers - Purdue University

Stress Effects On Sweet Corn Gordon Johnson - University of Delaware

Insect Management Technologies: Trapview Ai And Bt Update

Jim Jasinski – The Ohio State University

Evaluating The Potential Benefits And Sustainability Of A Novel Living And Dead Cover Crop Mixture In Sweet Corn Veronica Yurchak - University of Maryland

## Wednesday

#### 9:00am - 11:00am

#### **Large Scale Organics**

Larger-Scale Organic Pest Management: Ideas And Considerations As Technology And Markets Evolve Steve West - RD4AG

Expanding Organic Weed Control Options With Electrical Weeding

Chris Galbraith - Michigan State University Extension

Manure As A Nutrient Source In Organics Melissa Wilson - University of Minnesota

#### 9:00am - 11:00am

#### Onion

Navigating Eastern US Onion Markets Doug Bulgrin - Gumz Farms

"Stop The Rot Project": A National Effort To Reduce Losses Due To Onion Bacterial Diseases Bhabesh Dutta - University of Georgia

Sources Of Stemphylium In Michigan Onions Mary Hausbeck - Michigan State University

Abdelrazek Abdelrhim - Michigan State University

Mulches And Insecticides For Onion Thrips Control Natalie Constancio - Michigan State University

Zsofia Szendrei - Michigan State University

White Campion in Onion Sushila Chaudhari - FMC Ag US

# VEGETABLE

#### 9:00am - 11:00am

#### Tomato, Pepper, Eggplant

Spidermite Biology And Management Tom Bilbo - Clemson University

All The Small Stuff. Pest Management In Pepper Production

Ashley Leach - The Ohio State University

Growing The Highest Quality Tomatoes Steve Bogash - ProFarm

Bell Peppers: Ideas On How To Get The Most Out Of An Expensive Crop Steve West - RD4AG

#### 2:00pm - 4:00pm

#### Celery

Celery Plant Death And Stemphylium Mary Hausbeck - Michigan State University

Cover Crops And Remote Sensing For Celery Fertility Management Zack Hayden - Michigan State University

Carrot Weevil Control In Michigan Celery Elizabeth Long - Purdue University

Celery Weed Control Research Update Sushila Chaudhari - FMC Ag USA

#### 2:00pm - 4:00pm

#### Potato

Getting In The Weeds About Weed Control In Potatoes Erin Burns - Michigan State University Extension

Colorado Potato Beetle Management Zsofia Szendrei - Michigan State University

Potato Early Die Management Marisol Quintanilla-Tornel – Michigan State University Managing Diseases For Growth And Storage Of

Healthy Potatoes Jamie Wilbur - Michigan State University

# Thursday

#### 9:00am - 10:30am

**Organic Vegetable Production** 

What The Farm Bill Offers Organic Farmers Ben Belkholm - USDA- Lansing

Integration Of Summer Cover Crops In Vegetable Cropping Systems

Ajay Nair - Iowa State University

# DREAM GRAND MGO



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# **REGISTRATION, LODGING**

# **Pre-register for the EXPO**

#### Register Online at https://glexpo.com/gl-expo-registration/

One registration fee covers admission to the trade show and all education sessions offered by both conferences. You can register by using the form on the back cover, the link above, or the REGISTRATION menu at GLEXPO.COM. The same form registers you for the Great Lakes Fruit, Vegetable and Farm Market EXPO and the Michigan Greenhouse Growers EXPO.

See the registration form on the back cover for registration fees. The regular registration fees include free subscriptions to the publications listed on the back of the registration form. The fruit, vegetable and fruit/vegetable options under the regular registration fees also include membership in the Michigan State Horticultural Society and/or the Michigan Vegetable Council.

**Pre-register by November 15, 2023** for lower registration fees and to save time when you arrive at the EXPO. You save \$20 on regular registration fees and \$5 on Thursday Only fees if you register by November 15, 2023. Pre-registration also assures you can purchase tickets for the special events you want to attend.

If you pre-register by November 15, 2023, your receipt, name badge, and any special event tickets you order will be mailed to you prior to the EXPO. When you arrive in Grand Rapids, visit the Pre-Registration table in the Grand Gallery to skip the lines by picking up your badge holder and program and go directly to the trade show or education sessions.

# **Register at the EXPO**

For the convenience of those arriving in Grand Rapids the day before the EXPO opens, **early registration will be open on Monday**, **December 4 from 4 p.m. to 6 p.m. During the EXPO, registration will open at 7:30 a.m. each day.** Registration will be open until 5 p.m. on Tuesday and Wednesday and until noon on Thursday. The registration area will be located in the Grand Gallery of DeVos Place Convention Center. The entrance to DeVos Place is on Monroe Street. The enclosed walkway from the Amway Grand Plaza Hotel can also be used to enter the convention center.

# **Special Thursday Registration Fee**

A special registration fee is available for admission to the trade show and education sessions on Thursday. The fee is \$60 for pre-registration and \$65 for registration at the EXPO. This special registration fee is good for Thursday ONLY. If you pre-register at the reduced rate and decide to attend on Tuesday or Wednesday, you will have to pay the regular onsite registration fee. The trade show will be open from 8 a.m. to 1 p.m. on Thursday. A Thursday-only registration does not include the free subscription offers that are included with the regular registration fees. It also does not include membership in the Michigan State Horticultural Society or the Michigan Vegetable Council.

## LODGING

#### **Amway Hotel Collection**

We recommend the hotels of the Amway Hotel Collection for your lodging needs. Unfortunately, most of our room blocks at these hotels were sold out before this brochure went to press. We book nearly all the rooms in the Amway Grand Plaza and have large room blocks in the Courtyard by Marriott Downtown and the JW Marriott. For the dates that are sold out, these hotels may have a limited number of rooms available at their standard rates. To check online for the availability of rooms at convention rates in the Amway Hotel Collection, use the link on the EXPO's website to their Passkey website. Here's information on convention room rates for the hotels of the Amway Hotel Collection (mention group code GREAT LAKES EXPO):

Amway Grand Plaza Hotel (connects to DeVos Place Convention Center through an enclosed walkway); 187 Monroe Avenue NW (auto lobby entrance is on Pearl Street), Grand Rapids 49503; 800-253-3590, 616-774-2000 convention room rate is \$138+ complimentary self parking

**Courtyard by Marriott Downtown** (connects to the Amway Grand Plaza Hotel through an enclosed walkway); 11 Monroe Avenue NW, Grand Rapids 49503; 877-901-6632, 616-242-6000; convention room rates are \$140 for up to four persons, with a \$10 daily charge for self-parking.

**JW Marriott** (across the street from the Amway Grand Plaza Hotel); 235 Louis Street NW, Grand Rapids 49503; 877-901-6632, 616-242-1500; convention room rate is \$204 for up to four persons, with a \$10 daily charge for self-parking.

# ROOM CANCELLATIONS AT THE AMWAY GRAND PLAZA HOTEL, COURTYARD BY MARRIOTT AND JW MARRIOTT:

These hotels will charge one night's lodging for each room canceled after November 16, 2023. Note that some additional rooms at convention rates might become available around the deadline for room cancellations.

RESERVATIONS THAT INCLUDE TUESDAY EVENING WILL REQUIRE A TWO-NIGHT MINIMUM STAY.

# OTHER HOTELS OFFERING CONVENTION RATES

(mention group code GREAT LAKES EXPO)

Holiday Inn Downtown (about three blocks west of DeVos Place Convention Center); 310 Pearl Street NW, Grand Rapids 49504, 616-235-7611; convention room rates are \$139+ for a standard double/ double room and \$160 for a feature double/double room (make reservation by November 22).

Hyatt Place Grand Rapids 140 Ottawa Ave NW, Grand Rapids 49503. 616–984–1200. Convention rates are \$160. Reserve by November 5, 2023 for the discounted rate.

#### FOR A COMPLETE LIST OF AREA HOTELS, CALL EXPERIENCE GRAND RAPIDS AT 800-678-9859 OR VISIT EXPERIENCEGR.COM.

**IMPORTANT:** It has come to our attention that a company is inaccurately representing itself as the Great Lakes EXPO's "housing vendor" and is contacting Great Lakes EXPO exhibitors and attendees, offering to make hotel reservations on your behalf in the EXPO's room block.

The Great Lakes EXPO is NOT utilizing the services of ANY housing vendor. Do not make your hotel reservations

**through any outside entity.** If you provide your credit card information to any of these unauthorized vendors, your card may be charged but you may not have a reservation when you arrive in Grand Rapids.



Al Mist Sprayers A & B Packing Equipment **A&D Honey Farms Action Molding** Adams County Nursery Advancing Alternatives **AEF Global Biopesticides** AgBiome Ag Nutrition, LLC Ag Resource Management Agricultural Preservation of Kent & **Ottawa Counties** Agri Spray Drones AGRO-100 Global Inc. **AgroFresh Solutions** Agro-K Corporation AgroLiquid AIM4G, LLC Albuna Plant Farm Allthread Ink Al-Par Peat Co. Alta Material Handling A.M.A. Horticulture Inc. American Farm Bureau Foundation for Agriculture American Takii, Inc **Amish Country Dairy** AMVT, LLC Argent Tape & Label **Arlene Resource Management AROO Company LLC** ASA-Lift & Spudnik Equipment Atticus, LLC **Bakie Farm Initiative** Barkow Law Company, PLLC **Barrett Donut Mixes** BASF **Bayer Crop Science Bay Shore Sales BDi Machinery Sales Inc.** Bejo Seeds, Inc. **Berkel Midwest BFG Supply Company BioSafe Systems Bird Gard Bodin Solar** Bowsmith, Inc. **Brown Dairy Equipment Burnips Equipment BW Integrated Systems** Can-Am **Carbon Robotics Certis Biologicals** 

# **2023 EXHIBITORS**

**ChoiceOne Bank Clifton Seed Company Consumers Energy** Corteva Agriscience **Country Folks Grower** Country Harbor Agency **Country Home Creations Critter Barn** Crookham Company **Crossroads Family of Companies** Cushman Creek Supply **Custom Conveyor Concepts Cutco Cutlery Decade Products** Decco US Post-Harvest DeGrandchamp Farms Inc. Dept. of Labor & Economic **Opportunity-Agricultural & Foreign Labor Services** Dillman Farm **Discount Bakery Equipment Durand-Wayland** E&A MFG LLC ecojiva, LLC Endeavor Ag & Energy **Envu Ornamentals** Enza Zaden ESS Universal - Heavy Duty Bunk Beds Farm Bureau Insurance Farmco Distributing Inc. Farmer's Choice Foods Farm-Ng Farm Services Inc. FarmWise FieldClock **Filler Specialties** Fine Americas, Inc. First Genesis Inc. / Sunflower Fish Head Farms **FlexPackPRO FMC An Agricultural Sciences** Company **FMW Sprayers** Food Bank Council of Michigan Fresh QC / Virtualone Software Frosty Products/Electrofreeze Gantec GDS Associates, Inc. **Gilbert Sales & Service** Gillison's Variety Fabrication, Inc. Gintec Shade Technologies, Inc **Glacier Valley Ent.** Gold Coast Sales, LLC

**Good Fruit Grower Gowan Seed Company Gowan USA Grand Rapids Popcorn GR Central Iron & Steel Great American Media Services Great Lakes Ag Irrigation Great Lakes Ag Labor Services Great Lakes IPM Greenleaf Technologies GreenMark Equipment GreenStar Cooperative GreenStone Farm Credit Services** Growers Mineral, Corp. Growtec Solutions Inc. Harris Seeds/Ken-Bar/HopsHarvester **Harvest Solar Hazel Technologies** Hazera Seeds USA Head Honchos, LLC Heartnut Grove WWT Hectre **Hello Nature Highland Fresh Technologies** Hillside Cultivator Co. LLC **Hillside Orchard Farms** Hilltop Fruit Trees, LLC HJV Equipment, LLC **HM Clause** Holland Transplanter Co. **Hollar Seeds** Hull Lift Truck **Huron Fruit Systems** Hybrid Seed Company Hydrodynamics International Intelligro/HF Sinclair **International Paper IPL Macro Plastics** Irritec Jam BestOne/Nextire Jim's Supply Co. Johnny's Selected Seeds **Kemin Crop Technologies** Kennco Manufacturing, Inc. **Kent Equipment** Kietzer Farms, Inc. **KLIM'TOP Controls Kooljet Refrigeration Koppert Biological Systems Kreher Enterprises** Krieger's Wholesale Nursery Kronen Corp.



**KULT Kress, LLC** LaGasse Machine & Fabrication Lallemand Plant Care Lark Seeds International Leach Food Equipment **LeafFilter Gutter Protection** Legacy Labor, Inc. Louis Gelder & Sons Company МАСМА **MAF RODA Mast Young Plants Matrix Home Solutions May Farms Spraying Equipment** McCutcheon's Apple Products, Inc. Mechanical Transplanter Co. LLC Meister Media Worldwide Michigan AgrAbility **Michigan Agritourism Association Michigan Apple Committee** Michigan Asparagus Advisory Board **Michigan Cherry Committee** MDARD/MAEAP MDARD'S Pesticide & Plant Pest **Management Division** Michigan Farm Bureau **Michigan Fitness Foundation Michigan Greenhouse Growers Council** Michigan On-Farm Produce Safety Michigan State Horticultural Society Trust **Michigan Valley Irrigation Michigan Vegetable Council** Mid-Michigan Agronomy Midwest Steel Carports, Inc. **Migratory Bird Management** Miksanek Enterprises, Inc. **Miller Chemical** ML Irrigation Systems, Inc. **MM Sprayers USA** Modern Produce Equipment, LLC Monosem LLC Monte Package Company Morgan Composting, Inc. **Morrison Industrial Equipment Moser Fruit Tree Sales MSU Extension 4-H MSU Extension Bulletins MSU Research Foundation NAFDMA International Agritourism** Association National MarketMaker Network **Nevill Supply Inc.** Nichino America, Inc. **Nine Pin Ciderworks** 

# **2023 EXHIBITORS**

Nourse Farms, Inc. Nova Terra Energy NutriAg Ltd Nutrien Ag Solutions OEFFA OESCO, Inc. Orchard-Rite/Superior Wind Machine **Osborne Seed Company** Oxbo International Corp. Pace International Packaging Corp. Of America Packaging Personified, Inc. PanAmerican Seed Paul Boers Manufacturina Peach Ridge Orchard Supply, Inc. Phil Brown Welding Corp. Plant Products - A Member of **Biobest Group** PolyExpert Powerlift Hydraulic Doors of Michigan Precise Manufacturing Precision Mazes **Precision Plantina** Profarm Group Pro-Motion Industries, LLC Provide Agro/N.M. Bartlett Inc. Putnam Plastics - Farm Products **Quest Products LLC Reeman Farm Equipment Reister's Grower Services** R.H. Wiles Sales, Inc. **Ridge Automation LLC Rimol Greenhouses** Rispens Seeds, Inc. **River City Insurance Group** Rockford Package Supply **Roof Basket Works** Rovensa Next Rupp Seeds, Inc. Sakata Seed America Salazar Machine & Steel, Inc. SAN Agrow Searles Cleaning Systems Seedway, LLC Shawnee Canning Co. Simpson Family Estates Spectrum Technologies, Inc. Spray Innovations Spring Brook Supply Stan Peterson Fruit Tree Sales, LLC State of Michigan, MIOSHA CET Division **ST Biologicals** Stokes Blueberry Farms & Nursery

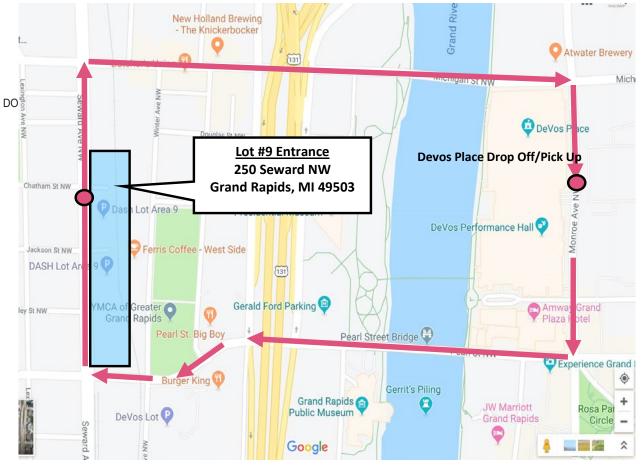
Stokes Seeds, Inc. Stoller Storage Control Systems, Inc. St. Steve's Farm-Crafted Beverages Summit Laboratory, LLC Summit Tree Sales, Inc. Sun Sugar Farms/Sustainable Produce Containers **Superb Horticulture** Syngenta Crop Protection System Clean Inc. Techmark Tew Manufacturing Corp. Texpak, Inc. The Jump Pad, Inc. Thomas Bros Equipment Sales ThorPack, LLC **Thunderbird Plastics Tiger-Sul Products** Tilmor **Timac Agro USA T-Mobile** TOMRA **Top Home Improvements TotalGrow Lights** Treffler-Man at Machine **Trickl-Eez Irrigation TriEst Ag Group** Unitec S.p.A. United Greenhouse Systems, Inc. **UPL NA INC USDA Farm Service Agency** USDA - NASS Great Lakes Region **USDA - Natural Resources Conservation Services USDA Rural Development** Valent U.S.A. LLC Vandenberg Horticulture Van Well Nursery, Inc. Van Wyk Risk Solutions Verbruggen Palletizing Solutions **Vestaron Corporation Veteran Roofing & Exteriors Vivid Machines** Wafler Nursery Wahlfield Drilling Co. **WECO The Science of Optical Sorting** Wilbur Ellis Company Willow Drive Nursery Willsie Equipment Sales

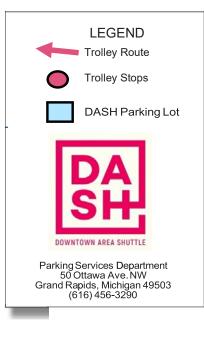
As of September 1, 2023

# \$3.00 Parking & Free Shuttle to the Devos Place!

To help our attendees with more affordable parking options Great Lakes Expo will offer free trolley service to and from the DeVos Place!

We will run a dedicated Trolley from DASH Area Lot #9 (just a few blocks over the river) to the front of DeVos Place Convention Center. The Shuttle will run every 7-10 minutes on a loop during published times.





#### SCHEDULE:

Tuesday, December 5 Wednesday, December 6 Thursday, December 7 7:00am to 6:30pm 7:00am to 6:30pm 7:00am to 5:00pm

The Complimentary Trolley pictured below will run on a 7- 10 minute loop. Each day the shuttle will start at the published times with the last shuttle leaving at the listed time.

There are also fee based parking lots under and around Devos Place is you choose not to use the shuttle. The show DOES NOT reimburse or validate ANY PARKING.

# FREE SUBSCRIPTION INFORMATION

Fruit (#1), Vegetable (#2), Greenhouse (#3), Fruit/Vegetable and Other (#4) Regular Registration Fees include the following free subscriptions:

- 1. U.S. residents receive FREE one-year subscriptions to **Fruit Growers News** and **American Fruit Grower**. Residents of Canada receive a FREE one-year subscription to **The Grower** (published by the Ontario Fruit and Vegetable Growers' Association). MSHS Life Member registrations also receive these subscriptions.
- 2. U.S. residents receive FREE one-year subscriptions to **Vegetable Growers News** and **American Vegetable Grower**. Residents of Canada receive a FREE one-year subscription to **The Grower** (published by the Ontario Fruit and Vegetable Growers' Association).
- 3. U.S. and Canadian residents receive a FREE one-year subscriptions to **GrowerTalks**. U.S. residents also receive a FREE one-year subscription to **Greenhouse Grower** and **Greenhouse Product News**.
- 4. U.S. residents receive FREE one-year subscriptions to **Fruit Growers News**, **American Fruit Grower**, **Vegetable Growers News** and **American Vegetable Grower**. MSHS Life Member/ Vegetable registrations also receive these subscriptions.
- □ Please check here if you do not want these free publications.

**OPTIONAL FREE SUBSCRIPTIONS:** Check the box if you are a U.S. resident and want to receive:

- □ Country Folks Grower
- □ Growing
- □ The Grower's 2023 Expo Show Issue (Ontario Fruit & Vegetable Grower's Association)

**PERMISSION TO USE PHOTOS:** Please be aware that this registration form also serves as an agreement to appear in photographs taken at the 2023 Great Lakes Fruit, Vegetable & Farm Market EXPO and the Michigan Greenhouse Growers EXPO. These photos may be used for publicity or general information purposes and may be seen by the general public.

**HOTEL:** Do you plan to stay at one of these hotels during the EXPO?  $\Box$  Amway Grand Plaza  $\Box$  JW Marriott  $\Box$  Courtyard by Marriott

Your receipt, name badge and any special event tickets you purchase will be mailed to you if registered by 11/15/23. Any registrations received after 11/15/23 will have the ability to self-print at self-print kiosks in the Amway Grand Plaza Hotel 2nd floor near the Skywalk entrance, as well as in the Grand Gallery at the DeVos Place. These self-print kiosks will be open starting Monday, December 4 at 4:00 PM. If you need additional assistance staff members will be present to provide help with badge printing. Full refunds will be provided if a cancellation request is received by 12/4/23.



# **REGISTER ONLINE AT** glexpo.com/gl-expo-registration

# **2023 REGISTRATION FORM**

Pre-Registration Deadline for lower registration fees and to receive name badges by mail is November 15, 2023. Online registration is open from October 15, 2023 through December 7, 2023.

A SEPARATE FORM IS REQUIRED FOR EACH REGISTRANT. PLEASE COPY FORM IF NECESSARY. You can also register or print a registration form from the Great Lakes EXPO website at <u>GLEXPO.com</u>. Registration questions: Call 734-239-8027 or email ocrum@glexpo.com.

<b>REGULAR REGISTRATION FEES*</b> See back of form for free subscription offers.	By 11/15/23	Onsite	Total
<b>Fruit</b> (#1 on back of form)	\$105	\$125	\$
□ Vegetable (#2 on back of form)	\$105	\$125	\$
Greenhouse (#3 on back of form)	\$105	\$125	\$
□ Other (#4 on back of form)	\$105	\$125	\$
Fruit/Vegetable (#4 on back of form)	\$115	\$135	\$
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\*Business Discount – Farm, farm market and greenhouse businesses with

4 or more regular registrations can deduct \$10 from each registration. This

is only available through pre-registration and does not apply to special registration categories.

To receive the discount, registrations must be submitted together online or by mail or fax.

SPECIAL REGISTRATION FEES			
🗆 Thursday Only	\$60	\$65	\$
Horticultural Society Life Member     (New Life Memberships are not available (See #1 on back of form)	\$60	\$75	\$
Horticultural Society Life Member & Vegetable Registration     (See #4 on back of form.)	\$70	\$85	\$
□ College Student (Students must provide a copy of college ID)	\$40	\$40	\$
□ MSU Staff	\$40	\$40	\$
Children 18 and under are Free Name(s) and Age(s):	Free	Free	Free

Please see page 6 to find out more about registration scholarships.

#### **BUS TOURS and SPECIAL EVENTS**

Indicate number of tickets for each event and total amount. Email or fax required at top of form if you register for a bus tour.

Farm Market Bus Tour * Late Registration after 11/15: \$205 and subject to availability	@ \$185 <sup>*</sup>	\$
Wednesday, December 6 □ Prayer Breakfast (7:00 am) □ Expo Banquet (6:30 pm)	@ \$25 @ \$50	\$ \$
<b>Thursday, December 7</b> Greenhouse Biological Control Essentials: Setting Yourself Up for Success	@ \$149 <sup>*</sup>	\$

#### CONTRIBUTION FOR FRUIT AND VEGETABLE RESEARCH AND EDUCATION

The following funds provide financial support for research and educational projects beneficial to fruit and vegetable growers. Contributions to these funds are deductible on federal income tax returns. You will receive a receipt by mail for your tax deductible contribution.

□ Contribution to the Michigan State Horticultural Society Trust Fund

□ Contribution to the Michigan Vegetable Council Fund

#### PRE-REGISTER BY 11/15/2023 TO SAVE \$\$\$ AND TIME

Save \$\$\$\$: \$20 savings on regular registration fees. Save Time: Your receipt, name badge and any special event tickets you purchase will be mailed to you if registered by 11/15/23. Any registrations received after 11/15/23 will have the ability to self-print at self-print kiosks in the Amway Grand Plaza Hotel 2nd floor near the Skywalk entrance, as well as in the Grand Gallery at the DeVos Place. These self-print kiosks will be open starting Monday, December 4 at 4:00 PM. If you need additional assistance staff members will be present to provide help with badge printing. Full refunds will be provided if a cancellation request is received by 12/4/23.

#### Registration and Membership Information: Your

registration, *except for Thursday Only registrations*, provides admission for all three days to the trade show and all education sessions. The bus tours and special events require additional registration fees. For everyone paying the Fruit or Vegetable Regular Registration fee, registration includes membership in the Michigan State Horticultural Society (Fruit) or the Michigan Vegetable Council (Vegetable). The Fruit/Vegetable Regular Registration fee includes membership in both organizations.

#### CHECK ALL THAT APPLY:

FRUIT GROWER (also check crops grown)  Apples Cherries Peaches Pears Plums Blueberries Grapes Strawberries Raspberries/Blackberries Other Small Fruit
□ Organic Fruit □ VEGETABLE GROWER ( <i>also check crops grown</i> ) □ Asparagus □ Carrots □ Celery □ Cole Crops □ Peppers □ Pickling Cucumbers □ Pumpkins □ Squash □ Onions □ Potatoes □ Snap Beans □ Sweet Corn □ Tomatoes □ Other Veg Crops □ Organic Vegetables
FARM SIZE
$\square$ < 10 Acres $\square$ 10-200 Acres $\square$ > 200 Acres
GREENHOUSE GROWER

AG SUPPORT BUSINESS

#### CONTACT INFORMATION

Print Name as it appears on credit card

Billing Street Address of Credit Card

Billing City/State/Zip

Email

Telephone

#### **PAYMENT INFORMATION**

Payment must accompany this form: <u>Mail to:</u> Great Lakes Expo, 37637 Five Mile Rd. #399, Livonia, MI 48154. Email: ocrum@glexpo.com

#### Payment by Check: Check #\_\_\_\_\_

Make check payable to: Great Lakes EXPO

**Payment by Credit Card:** Visa Mastercard Discover American Express

Card Number	
CVV Code (3 or 4-digit number on back of card	1)

Exp. Date

TOTAL AMOUNT DUE (All payments must be made in U.S. Dollars)

\$\_\_\_\_

Cardholder Signature